

# General Services Administration

Federal Supply Service

Authorized Federal Supply Schedule Price List - Environmental Services - 899

GSA Contract # GS-10F-0211S SIN 899-4, 899-5, 899-8

DEA Registration # RS0239219

EPA ID # GAR000004861

Small Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address of GSA Advantage! is [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov).

Learn more, come visit us at: [www.strongservices.com/gsa](http://www.strongservices.com/gsa)

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## Can We Help You?

The government puts their trust in Strong. We have successfully managed specific environmental needs for the following government agencies:

**Department of Defense**  
**Department of Homeland Security**  
**U.S. Customs and Border Protection**  
**Department of the Army**  
**U.S. Air Force**  
**Department of Justice**  
**Bureau of Alcohol, Tobacco, Firearms and Explosives**  
**Drug Enforcement Administration**  
**U.S. Marshals Service**

**Four common denominators among the government agencies that choose Strong:**

<b>What Strong provides:</b>	<b>The benefit to you:</b>
▶ On-budget and on-time completion of projects	▶ Deadlines are met or exceeded
▶ Attention to the client's individual preferences	▶ Tailored solutions
▶ Compliance	▶ Assurance
▶ Above industry standard insurance	▶ Pro-client Indemnification provisions and \$10,000,000 of occurrence-based pollution liability insurance.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at [fss.gsa.gov](http://fss.gsa.gov).



## Table of Contents

About Strong Environmental .....	1
Answering the Call .....	2
SIN 899-4 - Waste Management Services Offered .....	4
SIN 899-5 - Reclamation, Recycling and Disposal Services Offered .....	4
SIN 899-8 - Remediation Services Offered .....	5
Labor Rates .....	6
Disposal Rates .....	6
Information for Ordering Activities.....	9
Ordering Procedures .....	10

## About Strong Environmental

Since 1993, **Strong Environmental Inc. (SEI)** has been delivering comprehensive waste and material management outsourcing solutions to both the commercial industry and government. Our reputation is based on providing environmentally sound services through a client-focused organization.

As your single source provider, Strong manages the treatment and proper disposition of hazardous, non-hazardous and special waste materials. Our permitted facilities process the full spectrum of regulated wastes, special wastes, consumer products and drugs, and employ the following processing technologies: innovative recycling/reuse, metals recovery, incineration/thermal treatment, fuels blending/energy recovery, waste water treatment methods, solidification and stabilization.

We offer government clients superior solutions to disposition issues. Whether it is recycle, treatment, destruction, or other disposal services for non-hazardous, hazardous, or special waste materials, we provide our clients the industry's most comprehensive network of processing facilities and a management team of experienced professionals and credentialed project managers.

Our transportation logistics division provides for the economical shipment of wastes from small, (LTL), truckloads to bulk railcar. Our reliable transporters are fully licensed and insured in CONUS and OCONUS. We provide support services with manifests, BOLS, EPA shipping papers, labeling, marking requirements and other paperwork to ensure regulatory compliance across state and political borders.

SEI further handles your special requirements through its three divisions:

**Strong Pharmaceutical Services (SPS)** is the leading provider of destruction services to the pharmaceutical industry and government. SPS' experienced professionals manage and ensure the appropriate witnessed destruction of DEA controlled substances, as well as proper disposition of FDA regulated, RCRA hazardous and non-hazardous finished goods, seized drugs and chemicals, and manufacturing wastes.

**Strong Aerosol Services (SAS)** offers proprietary processing technologies to ensure the total recycling or destruction of every type of aerosol container. SAS processes all varieties of pressurized container products, including spray and foam aerosols manufactured for medical, institutional, commercial, industrial and consumer use.

**Strong Recall Services (SRS)** specializes in the secure and accountable destruction of recalled and returned products. Our highly trained professional staff has experience with FDA (Food and Drug Administration) and CPSC (Consumer Product Safety Commission) recalls, consumer returns, voluntary recalls, and seized products. It is our business to provide 100% accountability and turnkey service. From the initial conversation through final destruction, SRS' documentation is second to none.

## Answering the Call



### Professional Staff

**Corporate Culture:** Strong is proud of our work environment and our dedication to the client's total satisfaction. We strive to create nothing less than "Raving Fans" out of our customers. Our incentive programs are based on performance and customer satisfaction. **Credentials:** Strong has several Master Level Certified Hazardous Material Managers on staff. Our entire staff of sales professionals and account managers is CHMM-credentialed. **Tenure:** Our mean term of employment for project managers and management is eight years with Strong. **Trained Employees:** Employees undergo continuous training, exceeding government requirements.

### Hazardous/Non-Hazardous Material

The identification, segregation, packaging, labeling, Transportation and Disposal (T&D) of EPA Hazardous/Non-Hazardous wastes is what Strong does everyday. Varied items such as waters, laboratory chemicals, compressed gas, reactives, oxidizers, organic/inorganic acids and other highly flammable and/or toxic compounds are either recycled by first choice or disposed if recovery is not a viable option.



### Transportation

Our transportation logistics division provides for the secure shipment of materials ranging from small, non-hazardous (LTL) shipments to warehouse quantities of DEA Controlled Substances. High security protocol is contained within our Standard Operating Procedures (SOPs) and tailored to each task as needed. GPS tracking methods as well alternate routes are incorporated into high security shipments.

### Anthrax

Strong is trained to handle biohazards. We successfully decontaminated several government sites exposed to Anthrax cross-contamination in the Washington, DC area. Project specific SOPs were developed to ensure safety and security of personnel, and facilitate the preservation of the material contained within each secure facility.





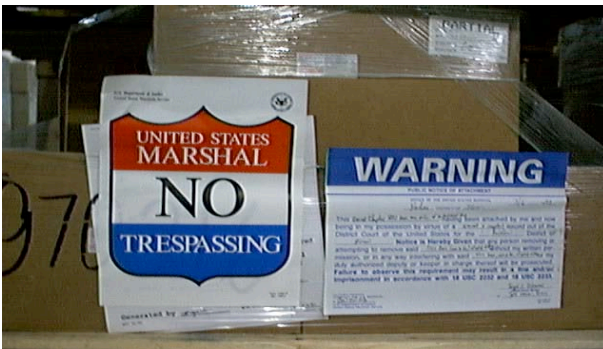


### DEA Registrant

Strong Pharmaceutical Services (SPS), a division of SEI, offers witnessed destruction services, we transfer DEA ownership of your Controlled Substances to Strong, at your shipping docks. Therefore, we carry the liability during the transport and destruction of the Controlled Substances or Listed Chemicals to the disposal facility. Furthermore, we offer direct shipments: direct from your facility to the destruction facility, eliminating third-party transfer points. Non-controlled wastes typically consist of consumer products and drugs, which may be expired, seized, off-specification, discontinued or otherwise unusable.

### Witness Destruction

Strong offers complete witness destruction services utilizing a combination of SPS personnel with backgrounds including trained police and security personnel and Certified Hazardous Materials Managers (CHMM). Our witness destruction program incorporates production of affidavits, certificates of destruction, digital documentation of the entire transport and destruction process, and a final package for each shipment with all aspects of the project bound for future reference. In addition, SPS can also tailor its witness program to the individual situational requirements.



### Seizures

Strong manages the destruction of seized items from Autos to Zippos. Based on 2005 statistics, on average, the U.S. Customs and Border Protection and U.S. Immigration and Customs Enforcement seized approximately \$255,437 of commodities a day.

### Asbestos Removal

From buildings to Titan Missiles, Strong will create a project specific SOP to ensure compliance with all OSHA standards and FAR regulations. Control measures are always put into place to adhere to quality assurance/ quality control plans.



#### **SIN 899-4 - Waste Management Services Offered**

Strong offers a full range of waste management and environmental compliance support services. A complete listing of these services cannot be presented due to the unique structure and requirements surrounding each project. However, the following listing of waste management services provides selected examples of the support that we provide.

- ▶ Review and Recommend Waste Tracking
- ▶ Collect Data for Hazard Assessments
- ▶ Waste Characterization
- ▶ Source Reduction Studies
- ▶ Source Recycling Opportunities
- ▶ Waste and Pollution Minimization Plans
- ▶ Waste Process and Technology Review
- ▶ Guidance of Hospital Waste
- ▶ Guidance of Pharmaceutical Waste
- ▶ Guidance of Mixed Regulatory (EPA, DEA, NRC)

#### **SIN 899-5 - Reclamation, Recycling and Disposal Services Offered**

Strong offers a full range of reclamation, recycling and disposal services. A complete listing of these services cannot be presented due to the unique structure and requirements surrounding each project. However, the following listing provides selected examples of the support that we provide.

- ▶ Non-Hazardous Incineration
- ▶ Non-Hazardous Wastewater
- ▶ Hazardous Wastewater
- ▶ Stabilization/Solidification
- ▶ Seized Imports
- ▶ Consumer Product Destruction
- ▶ Witnessed Destruction
- ▶ DEA Controlled Substances
- ▶ FDA Recalls
- ▶ Aerosol Destruction/Recycling
- ▶ Recycling of Plastics and Metals
- ▶ Recycling of Metal Bearing Wastes
- ▶ Fuels Blending/Energy Recovery
- ▶ Propellant Recycling
- ▶ PCBs and Asbestos
- ▶ Chemical Oxidation/Reverse Osmosis
- ▶ Land Application
- ▶ Transportation of same

## **SIN 899-8 - Remediation Services Offered**

Strong's work experience on remediation contracts has involved projects that encompass the entire scope of SIN 899-8. These projects included a variety of contaminants and treatment systems. Strong has encountered a broad range of contaminants (e.g., oil, petroleum, hazardous chemicals, biological agents, explosives, reactives, and radionuclides) in all media. The list below shows examples of various projects and is not meant to be all-inclusive.

- ▶ Hazardous Incineration
- ▶ Fuels Blending/Energy Recovery
- ▶ Stabilization/Solidification
- ▶ Lab Pack Services
- ▶ Excavation, Removal, Treatment and Disposal of Hazardous Waste
- ▶ Hazardous Wastewater
- ▶ Ordinance Removal and Support
- ▶ Closure of Site
- ▶ Containment, Monitoring and/or Reduction of Hazardous Waste Sites
- ▶ PCBs and Asbestos
- ▶ Biological Treatment
- ▶ Transportation

## Labor Rates (inclusive of 0.75% IFF)

April 2006 - April 2011					
Labor Category (Rates apply to 899-4, 899-5, 899-8)	Year 1 4/3/2006- 4/2/2007	Year 2 4/3/2007- 4/2/2008	Year 3 4/3/2008- 4/2/2009	Year 4 4/3/2009- 4/2/2010	Year 5 4/2/2010- 4/2/2011
Executive Consultant	\$225.40	\$236.67	\$248.50	\$260.93	\$273.98
Professional IV	\$141.48	\$148.55	\$155.98	\$163.78	\$171.97
Professional III	\$109.15	\$114.61	\$120.34	\$126.35	\$132.67
Professional II	\$86.71	\$91.05	\$95.60	\$100.38	\$105.40
Professional I	\$76.81	\$80.65	\$84.68	\$88.92	\$93.36
Project Manager	\$122.50	\$128.63	\$135.06	\$141.81	\$148.90
Technician IV	\$109.15	\$114.61	\$120.34	\$126.35	\$132.67
Technician III	\$86.71	\$91.05	\$95.60	\$100.38	\$105.40
Technician II	\$76.81	\$80.65	\$84.68	\$88.92	\$93.36
Technician I	\$68.72	\$72.16	\$75.76	\$79.55	\$83.53
Administrative	\$52.22	\$54.83	\$57.57	\$60.45	\$63.47
Laborer	\$43.37	\$45.54	\$47.82	\$50.21	\$52.72

## Disposal Rates (inclusive of 0.75% IFF)

April 2006 - April 2011					
Disposal Category (All the rates below are based on 55 gallon Drums except non-hazardous water which is priced per gallon.)	Year 1 4/3/2006- 4/2/2007	Year 2 4/3/2007- 4/2/2008	Year 3 4/3/2008- 4/2/2009	Year 4 4/3/2009- 4/2/2010	Year 5 4/2/2010- 4/2/2011
Non-Hazardous Used Oil	\$51.94	\$54.54	\$57.26	\$60.13	\$63.13
Oil & Water	\$81.34	\$85.41	\$89.68	\$94.16	\$98.87
Hazardous Gasoline • <1/4 sludge, BTU >9,000 • EPA Codes: D001 & D018	\$76.44	\$80.26	\$84.28	\$88.49	\$92.91
Toxic Liquids, N.O.S.	\$347.90	\$365.30	\$383.56	\$402.74	\$422.87
RCRA Empty Drum	\$14.70	\$15.44	\$16.21	\$17.02	\$17.87
Broken Lead Acid Batteries EPA Code D008	\$353.78	\$371.47	\$390.04	\$409.54	\$430.02
Flammable Liquid, Corrosive • EPA Codes: D001 & D002	\$291.06	\$305.61	\$320.89	\$336.94	\$353.79



<b>April 2006 - April 2011</b>					
<b>Disposal Category</b> (All the rates below are based on 55 gallon Drums except non-hazardous water which is priced per gallon.)	<b>Year 1</b> 4/3/2006- 4/2/2007	<b>Year 2</b> 4/3/2007- 4/2/2008	<b>Year 3</b> 4/3/2008- 4/2/2009	<b>Year 4</b> 4/3/2009- 4/2/2010	<b>Year 5</b> 4/2/2010- 4/2/2011
<b>Lab Pack</b> ● Lab Pack Disposal based on list of items supplied	\$431.20	\$452.76	\$475.40	\$499.17	\$524.13
<b>Non-Regulated Non-Friable Asbestos</b>	\$199.92	\$209.92	\$220.41	\$231.43	\$243.00
<b>Flammable Liquid</b> ● EPA Code: D001	\$284.20	\$298.41	\$313.33	\$329.00	\$345.45
<b>Ethyl Acetate / IPA Mixture</b>	\$83.30	\$87.47	\$91.84	\$96.43	\$101.25
<b>Hazardous Flammable Liquid Waste</b>	\$209.72	\$220.21	\$231.22	\$242.78	\$254.92
<b>Flammable Liquid</b>	\$135.24	\$142.00	\$149.10	\$156.56	\$164.39
<b>Corrosive Liquid Acid</b> ● EPA Code: D002	\$284.20	\$298.41	\$313.33	\$329.00	\$345.45
<b>Corrosive Basic Liquid</b> ● EPA Code: D002	\$284.20	\$298.41	\$313.33	\$329.00	\$345.45
<b>Paint Chips, Gels (a) (&lt;200 Lbs. Drum Weight)</b> ● Paint Solids, Chips & Gels ● Semi Sludge consistency ● Flash point <120 deg. ● >5,000 BTU's ● EPA Codes: D001, D007, F003, F005 ● Pumpable	\$70.00	\$73.50	\$77.18	\$81.04	\$85.09
<b>Paint Chips, Gels (b) (&gt;200 Lbs. Drum Weight)</b> ● Paint Solids, Chips & Gels ● Semi Sludge consistency ● Flash point <120 deg. ● >5,000 BTU's ● EPA Codes: D001, D007, F003, F005	\$122.50	\$128.63	\$135.06	\$141.81	\$148.90
<b>Paint Chips, Gels (c) (Non-Pumpable)</b> ● Paint Solids, Chips & Gels ● Semi Sludge consistency ● Flash point <120 deg. ● >5,000 BTU's ● EPA Codes: D001, D007, F003, F005	\$151.90	\$159.50	\$167.47	\$175.84	\$184.64
<b>Hazardous Paint Sludge</b> ● EPA Code: D001 ● Processable Sludge	\$135.24	\$142.00	\$149.10	\$156.56	\$164.39

April 2006 - April 2011						
<b>Disposal Category</b> (All the rates below are based on 55 gallon Drums except non-hazardous water which is priced per gallon.)	<b>Year 1</b> 4/3/2006- 4/2/2007	<b>Year 2</b> 4/3/2007- 4/2/2008	<b>Year 3</b> 4/3/2008- 4/2/2009	<b>Year 4</b> 4/3/2009- 4/2/2010	<b>Year 5</b> 4/2/2010- 4/2/2011	
<b>Hazardous Paint Liquid</b> <b>Mixture of Oil-Based Paints</b> <ul style="list-style-type: none"> <li>● EPA Code: D001, F003</li> <li>● &gt;5,000 Btu, &lt;5% Chlorine, &lt;5% Solids</li> <li>● Material to be Fuels Blended</li> </ul>	\$120.54	\$126.57	\$132.90	\$139.54	\$146.52	
<b>Hazardous Paint Liquid</b> <b>If Drums arrive with &gt;1" but &lt;6" of Solids</b> <ul style="list-style-type: none"> <li>● EPA Code: D001, F003</li> <li>● &gt;5,000 Btu, &lt;5% Chlorine, &lt;5% Solids</li> <li>● Material to be Fuels Blended</li> </ul>	\$141.12	\$148.18	\$155.58	\$163.36	\$171.53	
<b>Hazardous Paint Liquid</b> <b>If Drums arrive with &gt;6" but &lt;12" of Solids</b> <ul style="list-style-type: none"> <li>● EPA Code: D001, F003</li> <li>● &gt;5,000 Btu, &lt;5% Chlorine, &lt;5% Solids</li> <li>● Material to be Fuels Blended</li> </ul>	\$194.04	\$203.74	\$213.93	\$224.63	\$235.86	
<b>Hazardous Paint Liquid</b> <b>If Drums arrive with &gt;12" of Solids or are Non-Processable</b> <ul style="list-style-type: none"> <li>● EPA Code: D001, F003</li> <li>● &gt;5,000 Btu, &lt;5% Chlorine, &lt;5% Solids</li> <li>● Material to be Fuels Blended</li> </ul>	\$250.88	\$263.42	\$276.60	\$290.42	\$304.95	
<b>Hazardous Paint Sludge</b> <ul style="list-style-type: none"> <li>● EPA Code: D001</li> <li>● Non-processable</li> </ul>	\$323.40	\$339.57	\$356.55	\$374.38	\$393.09	
<b>Aerosol Recycling</b> <ul style="list-style-type: none"> <li>● Flammable Liquids (Paints, Lubricants, etc...)</li> <li>● Waste to be shipped as a D001 for Flammability</li> <li>● 2 Part (Part A &amp; Part B) Reactive Products to be Proposed on a case by case basis</li> <li>● EPA Code: D001</li> </ul>	\$118.58	\$124.51	\$130.73	\$137.27	\$144.13	
<b>Non-Hazardous Waste Water</b>	\$0.36/gal	\$0.38/gal	\$0.40/gal	\$0.42/gal	\$0.44/gal	

## Information For Ordering Activities

- 1.** Labor Rates contained within the Price List (GSA Catalog pages 6, 7 and 8)
- 2.** Maximum Order Limitation: \$5,000,000.00
- 3.** Minimum Order: \$100.00
- 4.** Geographic Coverage (delivery area): Domestic and overseas
- 5.** Point(s) of Production: As negotiated in order
- 6.** Discount from list prices or statement of net price: Government net prices (discounts already deducted).
- 7.** Quantity discounts: None
- 8.** Prompt payment terms: Net 30 Days
- 9.** A) Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes  
B) Notification whether Government purchase cards are accepted above the micro-purchase threshold: will accept over \$2,500
- 10.** Foreign items (list items by country of origin): None
- 11.** Time of Delivery: As specified in Task Order  
Expedited Delivery: Items available for expedited delivery are coordinated on a case-by-case basis  
Overnight and 2-day Delivery: Available as negotiated in order.  
Urgent Requirements: Please contact our representative to effect a faster delivery.
- 12.** FOB Points: Destination; except for SIN 899-5, which is FOB Origin, Freight Prepaid
- 13.** A) Ordering Address: Same as Company address  
B) Ordering procedures: See page 10
- 14.** Payment Address: Same as Company address, EFT information available
- 15.** Warranty provision: Contractor's standard commercial warranty
- 16.** Exporting packing charges ( if applicable): N/A
- 17.** Government Purchase card terms and conditions above micro purchase: Contact Company
- 18-24** N/A
- 25.** DUNS number: 80-7813274
- 26.** Notification regarding registration in Central Contractor Registration (CCR) database: Registered
- 27.** List of services is provided within this catalog.

## Ordering Procedures

Services provided under Special Item Numbers, 899-4, and 899-5, 899-8 Environmental Advisory Services (EAS) apply to all Federal agencies, both civilian and Defense.

### **Procedures for EAS Priced on GSA Schedule at Hourly Rates**

GSA has determined that the rates contained in this price list are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered, and for making a determination that the total firm fixed price or ceiling price is fair and reasonable. When ordering:

#### ► **Prepare a Request for Proposal (RFP)**

Request SEI to submit either a firm fixed price or a ceiling price to provide the services outlined in the SOW. If, the ordering office makes a determination that it is not possible, at the time of placing the order, to estimate accurately regarding specifics with any reasonable degree of confidence, a labor-hour or time and materials proposal may be requested.

A firm fixed price response shall be based on the hourly rates in the Schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the SOW. The firm fixed price of the order should also include any travel costs or other incidental costs related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel Regulations or JTR. A ceiling price must be established for labor-hour and time-and-materials orders.

At request, where necessary and appropriate, SEI will submit a project plan for performing the task and past performance performing similar tasks. The contracting office shall include the basis for determining whether SEI is technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical acceptability of responses.

#### ► **Prepare a Performance-based Statement of Work (SOW)**

Requesting office should outline, at a minimum, the work to be performed, location of work; period of performance; deliverable schedule; applicable standards; acceptance criteria; and any special requirements (security clearances, travel, special knowledge, etc.).